



## **Director, Government Relations**

Astroscale is the first private company with a vision to secure the safe and sustainable development of space for the benefit of future generations, and the only company solely dedicated to on-orbit servicing across all orbits.

Founded in 2013, Astroscale is developing innovative and scalable solutions across the spectrum of on-orbit servicing missions, including life extension, in-situ space situational awareness, end-of-life services, and active debris removal, to create sustainable space systems and mitigate the growing and hazardous buildup of debris in space. Astroscale is also defining business cases and working with government and commercial stakeholders to develop norms, regulations, and incentives for the responsible use of space.

Headquartered in Japan, Astroscale has an international presence with subsidiaries in the United Kingdom, the United States, Israel, and Singapore. Astroscale is a rapidly expanding venture company, working to advance safe and stable growth in space and solve a growing environmental concern. End of Life Services by Astroscale-demonstration (ELSA-d), the company's first on-orbit demonstration of debris capture and removal, launched in March 2021 and is in the midst of demonstrating the technologies required for advanced orbital services.

Astroscale U.S. Inc. is currently seeking a **Director, Government Relations** to join our team in our Washington, D.C. location. This position will report to the Vice President of Global Space Policy and Government Relations.

**To apply:** Email your resume and cover letter to [careers@astroscale-us.com](mailto:careers@astroscale-us.com) with **Director, Government Relations** in the subject line. The application deadline is **January 31, 2022**. Note: applications submitted via LinkedIn or any means other than the email address above will not be considered.

## **Duties & Responsibilities**

- Lead and coordinate Astroscale U.S. Government relations strategy to include Congressional and Executive Branch engagement, in alignment with Program Engineering, Business Development, and Marketing and Communications teams
- Foster and strengthen the positive, functional working relationship between the U.S. Government and Astroscale U.S.
- Monitor, represent, and promote Astroscale U.S. interests to U.S. government decision makers, including relevant legislators and staff
- Maintain adherence to the Lobbying Disclosure Act; coordinate and track lobbying within Astroscale U.S.
- Manage Astroscale U.S. relationships with external lobbying partners
- Document and organize U.S. Government information relevant to Astroscale U.S. business interests, including but not limited to legislation, policy developments, organizational data, and others as relevant; be a resource for U.S. Government matters across the company
- Coordinate Astroscale U.S. engagement with U.S. industry and non-profit entities concerning joint efforts to shape relevant policy, regulation, best practices, and standards

**Astroscale U.S. Inc.**  
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- Identify, coordinate, and participate in U.S. space policy-focused conferences, roundtables, and other events relevant to Astroscale U.S. business interests, as appropriate
- Represent Astroscale U.S. and coordinate with other Astroscale offices for cross-entity global policy efforts
- Other duties as assigned

### **Qualifications & Skills**

#### **The ideal candidate will possess:**

- An advanced degree (MA, PhD, JD) in international affairs, public policy, or law
- A minimum of 10 years of professional work experience in space policy, law, or government service
- Experience with federal and state lobbying, and commensurate legislative and/or executive branch experience in aerospace or defense issues
- Broad understanding of the space industry, key U.S. Government officials, and the process of legislation
- Excellent leadership, political, and analytical skills, including experience with collaboration across cross-functional and cross-national teams
- Outstanding communication and negotiation skills
- Experience in engaging in diplomacy and a strong sense of cultural awareness
- Initiative and the ability to prioritize efforts in a dynamic workplace environment
- Ability to travel both domestically and internationally (20% or less)

Note that the above represents the ideal and recommended qualifications and skills for this position. If you feel you meet some but not all of the qualifications, we encourage you to still apply.

Please note Astroscale U.S. is a U.S. Government registered, export control compliant company, as such applicants should be a U.S. person or U.S. citizen.

*Astroscale U.S. is committed to creating a diverse environment and we pursue and embrace a variety of thinking, beliefs, and ways of life that are international, open-minded, and inclusive.*