



Astroscale is the first private company with a vision to secure the safe and sustainable development of space for the benefit of future generations, and the only company solely dedicated to on-orbit servicing across all orbits.

Founded in 2013, Astroscale is developing innovative and scalable solutions across the spectrum of on-orbit servicing missions, including life extension, in-situ space situational awareness, end-of-life services, and active debris removal, to create sustainable space systems and mitigate the growing and hazardous buildup of debris in space. Astroscale is defining business cases and working with government and commercial stakeholders to develop norms, regulations, and incentives for the responsible use of space.

Headquartered in Japan, Astroscale has an international presence with subsidiaries in the United Kingdom, the United States, Israel, and Singapore. Astroscale is a rapidly expanding venture company, working to advance safe and stable growth in space and solve a growing environmental concern. End of Life Services by Astroscale-demonstration (ELSA-d), the company's first on-orbit demonstration of debris capture and removal, launched in March 2021.

Astroscale U.S. Inc. is currently seeking a **Business Development Coordinator** to join our team in our Denver, Colorado location. In this role you will support marketing, business development, and sales activities across the commercial and US Government markets.

**To apply:** Email your resume and cover letter to [careers@astroscale-us.com](mailto:careers@astroscale-us.com) with **Business Development Coordinator** in the subject line. The application deadline is May 31, 2022.

**Pay Range:** \$70,000 - \$90,000 annually.

### **Duties & Responsibilities**

- Provide operational support to the entire US Business Development & Advanced Systems team
- Develop, maintain, and report key performance indicators
- Write White Papers to support new business activities with a wide variety of customers
- Support and write content for compelling, winning proposals
- Ensure accurate and complete opportunity forecasting within Customer Relationship Management (CRM) tool
- Build relationships with partners and customers
- Balance several demands at one time
- Represent Astroscale at trade shows and other customer-facing events
- Establish and grow a strong understanding of the LEO and GEO on-orbit services market



### Qualifications & Skills

- A 4-year degree from an accredited university; advanced degree preferred
- Strong communication, computer, documentation, presentation, and interpersonal skills are required, as well as the ability to work both independently and as part of a team
- Desire and ability to work in a fast-paced start-up environment
- Desire and ability to learn and grow business development skills
- Meticulous attention to detail
- Ability to travel to both U.S. and international destinations
- Ability to obtain a US security clearance desired

Please note Astroscale U.S. is a U.S. Government registered, export control compliant company, as such applicants should be a U.S. person or U.S. citizen.

*Astroscale U.S. is committed to creating a diverse environment and we pursue and embrace a variety of thinking, beliefs, and ways of life that are international, open-minded, and inclusive.*