



Astroscale is the first private company with a vision to secure the safe and sustainable development of space for the benefit of future generations, and the only company solely dedicated to on-orbit servicing across all orbits.

Founded in 2013, Astroscale is developing innovative and scalable solutions across the spectrum of on-orbit servicing missions, including life extension, in-situ space situational awareness, end-of-life services, and active debris removal, to create sustainable space systems and mitigate the growing and hazardous buildup of debris in space. Astroscale is defining business cases and working with government and commercial stakeholders to develop norms, regulations, and incentives for the responsible use of space.

Headquartered in Japan, Astroscale has an international presence with subsidiaries in the United Kingdom, the United States, Israel, and Singapore. Astroscale is a rapidly expanding venture company, working to advance safe and stable growth in space and solve a growing environmental concern. End of Life Services by Astroscale-demonstration (ELSA-d), the company's first on-orbit demonstration of debris capture and removal, launched in March 2021.

Astroscale U.S. Inc. is currently seeking a **Trade Compliance Manager** to join our team in our Denver, Colorado location. The Trade Compliance Manager is responsible for performing the day-to-day activities required to operate a fully effective export and import compliance program. The position's primary responsibility is to actively manage the export and import licensing and compliance processes for the company.

To apply: Email your resume and cover letter to [careers@astroscale-us.com](mailto:careers@astroscale-us.com) with **Trade Compliance Manager** in the subject line. The application deadline is December 2, 2022.

Salary range: \$100 - \$150k. The salary range represents the low and high end of the Astroscale U.S. Inc. salary range for this position. Actual salaries will vary and may be above or below the range based on various factors including but not limited to experience, knowledge, and ability as applicable to the role.

### **Duties & Responsibilities**

- Drive scalable business solutions to ensure compliance with export regulations globally
- Establish, implement, and maintain the export compliance program and related policies and procedures
- Maintain expert knowledge of export control laws and regulations including the EAR, ITAR, OFAC, and FTR, and other associated industry laws, rules, and regulations. Monitor and analyze new government regulations and Astroscale requirements
- Serve as Subject Matter Expert on trade issues including, but not limited to, interpreting International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR), classification determinations, country of origin determinations and markings, valuation, denied parties, embargoed countries, anti-boycott compliance and reporting, red flag issues, and sanctions and violations

**Astroscale U.S. Inc.**  
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- Work closely with Engineering to determine export licensing requirements for both dual-use items and defense articles and services under the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR)
- Review, classify and mark documents for export control purposes; assist with authoring QMS documentation
- Develop and conduct new hire and ongoing export compliance training at all levels throughout the business, including training for foreign Astroscale organizations receiving U.S.-controlled commodities; maintenance of company training logs
- Actively participate in a continuous improvement culture providing recommendations and implementing enhancements to current methods and procedures; provide leadership, support and guidance for import/export compliance, management, licenses, training, auditing, improvement strategies and process redesign

### **Qualifications & Skills**

- 5+ years of increasing experience in export control analysis, education, or licensing
- Broad range of engineering knowledge, specifically within the aerospace industry
- Advanced knowledge of ITAR and EAR regulations, exception reviews, USML, USMIL, and ECCN classification and licensing
- Excellent organizational skills and ability to prioritize and manage multiple tasks simultaneously in a deadline driven environment
- Demonstrated ability of leadership, fostering an inclusive work environment, and ability to build and maintain strong working relationships with staff and peers locally and internationally
- Ability to work independently and communicate with a high level of professionalism, follow-through, flexibility, discretion, judgment, accuracy, diplomacy, and tact
- Solid analytical and problem-solving skills including problem identification, analysis, action planning and execution
- Demonstrate accuracy and thoroughness; actively seeks opportunities to improve and promote quality and monitors own work to ensure quality is met

Please note Astroscale U.S. is a U.S. Government registered, export control compliant company, as such applicants should be a U.S. person or U.S. citizen.

Astroscale U.S. is committed to creating a diverse environment and we pursue and embrace a variety of thinking, beliefs, and ways of life that are international, open-minded, and inclusive.